LAND LINK
LAND
OWNERS
INFO SESSION

Thank You
For Being Here!
THE BIG PICTURE

• Average Age of Farmers is 68

• Not Replacement – Addition

• 400 Million Acres Set To Change Hands Nationally

• Regenerative Agriculture

• Re-alignment Toward Equitable Land Access
Climate Realities Will Make Our Region’s Farms More Critical Than Ever

Source: Pro Publica
CLOSE TO HOME

• 15% food insecure MoCo – 52,000 households.

• Farm to Food Bank (152k # last year), Double SNAP at Markets

• “Local is the New Normal”
“People on a farmer’s salary, which is essentially a starting teachers' salary here, people can’t buy a townhouse on a teachers' salary in Montgomery County. I don’t know how they are going to buy farmland. Property just costs too much here.”

- Woody Woodroof, Founder Red Wiggler Community Farm in “Growing Legacy”
Enter Land Link Montgomery...

- 500 acres since 2011 – table crop/commodity/orchards

- Focus on Long Term Leases – building soil

- Currently 40 farmers seeking land – 15 Landowners seeking a farmer – many different backgrounds

- Many different types of farming represented, many are looking for small acreage to get started.
Benefits to Landowners

• Lease Income + Tax Benefits

• Community Benefit

• Great Food

• Stewardship of Your Land
  (Soil/Habitat/Water Resources)
Tips

• Assess Opportunities and Resources and Preferences (water, fencing, involvement etc)

• Cast a Wide Net

• Strong Agreements – Strong Relationship

• Communication, Communication, Communication
We are here to help!

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